

May 8, 2024

To whom it may concern

LY Corporation Takeshi Idezawa President and Representative Director, CEO Stock Code: 4689

## Notice of Differences between Consolidated Business Results for FY2023 and FY2022

LY Corporation (the "Company") hereby announces the differences between the consolidated business results for the fiscal year ended March 31, 2024 (April 1, 2023 – March 31, 2024; hereinafter "FY2023") and those for the fiscal year ended March 31, 2023 (April 1, 2022 – March 31, 2023; hereinafter "FY2022").

1.	Differences between the consolidated business results for FY2023 and FY2022
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(JPY Million; figures in parentheses represent decrease)

					Net income		
	Revenue	Operating	Profit before	Net	attributable to		
	Revenue	income	tax	income	owners of the		
					parent		
FY2023 (A)	1,814,663	208,191	181,621	139,073	113,199		
FY2022 (B)	1,672,377	314,533	235,219	189,163	178,868		
Year-on-Year	142,285	(106,342)	(53,597)	(50,090)	(65,668)		
Change							
(Amount)							
(A-B)							
Year-on-Year	8.5	(33.8)	(22.8)	(26.5)	(36.7)		
Change (%)							

## 2. Reasons for the differences

- Revenue

The revenue for FY2023 amounted to JPY1.8146 trillion, a year-on-year increase of JPY142 .2 billion (YoY +8.5%), resulting in the highest fiscal year revenue. In addition to the impact of the consolidation of PayPay Corporation in October 2022, this was due to the revenue increase in the Strategic Business accompanying the growth of PayPay's consolidated revenue (including PayPay Corporation and PayPay Card Corporation), revenue increase in the Commerce Business accompanying the growth of the ASKUL Group and ZOZO Group, as well as the revenue increase in the Media Business accompanying the growth of account ads.

- Operating income

Operating income for FY2023 decreased year on year due to the absence of gain on remeasurement relating to business combinations of JPY147.3 billion which was recorded in FY2022 due to the consolidation of PayPay Corporation, despite the income increase due to the abovementioned revenue increases, cost optimization mainly in the Commerce Business, and selective focus in key business

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areas in the Strategic Business.

- Profit before tax

Profit before tax for FY2023 decreased compared to the previous fiscal year due to the decrease in operating income mentioned above, although there were factors that increased income such as the amount of impairment loss related to the investments in Demae-can Co., Ltd. accounted for using the equity method, which was lower in FY2023 compared to that recorded in FY2022, and gain on change in equity interest recorded in relation to Webtoon Entertainment Inc.

- Net income, net income attributable to owners of the parent

Net income and net income attributable to owners of the parent for FY2023 decreased year on year due to the abovementioned income decrease, despite a decrease in income tax expense due to review of recoverability of deferred tax assets accompanying the group reorganization centered around the Company, LINE Corporation, and Yahoo Japan Corporation, conducted on October 1, 2023.